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**M. B. A. (Fourth Semester) Examination,
April-May 2021**

(New Scheme)

(Management Branch)

(Specialization : Human Resource Management)

**INDUSTRIAL and ORGANIZATIONAL
PSYCHOLOGY**

Time Allowed : Three hours

Maximum Marks : 80

Minimum Pass Marks : 32

***Note : Answer all questions. All questions carry
equal 16 marks.***

Unit-I

- 1. Define Industrial and Organizational Psychology. Discuss its nature and scope.**

[2]

Or

Briefly explain how Industrial / Organizational Psychology functions in current business situations.

Unit-II

2. Explain the various techniques used in personnel selection.

Or

How personal history assessment and assessment of current behaviour are important aspects of recruitment?

Unit-III

3. Describe the various techniques of training.

Or

Write an explanatory note on performance evaluation.

Unit-IV

4. Define Motivation. Discuss the need theories of motivation.

Or

[3]

Discuss the concept of Job Satisfaction along with its components.

Unit-V

5. Define the term Leadership. Discuss the various styles of leadership.

Or

Describe the various approaches to leadership.